

PRESS RELEASE

October 2018

Zanders: price increase as of January 1st 2019

Bergisch Gladbach, 30 October 2018. Paper producer Zanders will increase the prices for all deliveries from 1 January 2019. The amount of the price increase will be individually discussed depending on the individual product, the respective market and customer.

Zanders Sales Director John Tucker: "Prices for chemicals, energy and pulp have seemingly stabilized, but remain at a historical all-time high. The cost explosion that has happened over the past one and a half years was not fully covered by previous price increases, and the buying market is still in a very tight situation for certain critical ingredients. As we near the conclusion of the investor process, the price increase is also part of the strategic considerations for 2019 to ensure a sustainable future for the company."

The Zanders sales team will be in contact with their customers to provide them with details about the new pricing.

About Zanders

Zanders is a German manufacturer of high-quality specialty papers and boards for labeling, packaging and graphic applications. Founded in 1829 by Johann Wilhelm Zanders in Bergisch Gladbach, the company still operates the Gohrsmühle paper mill thanks to around 500 loyal employees. The portfolio includes high-gloss label papers and premium board qualities of the traditional brand Chromolux, one of the world's leading paper brands, as well as high quality variants with extra smooth or naturally napped surfaces. These include Zanlabel label papers and Zanpack packaging board qualities. Especially designed for digital printing, Zanders offers the premium range of Chromolux digital and Silver digital brands as well as Zanjet, a double-sided coated paper for commercial high-speed inkjet printing. The natural grass paper Zangrass with an uncoated, lightly textured surface can be applied in various areas. The portfolio is rounded off by Zanbarrier, the barrier paper for flexible food packaging, which is available in the variants Zanbarrier OGR (Oil and Grease Resistant) and Zanbarrier NGR (Natural Grease Resistant – a barrier function completely without fluorocarbon or other chemicals). The company's customers are manufacturers of beverages such as spirits; sparkling wine, wine, beer or water, food and luxury foods, tobacco products, pharmaceutical and cosmetic products.



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